



Power Media



# Power Media S.A.

company profile – recruitment services

Wroclaw, 2009

## About Power Media S.A.



Power Media is a **joint-stock company** executing advanced IT projects for clients from Poland and around the world. We offer three major complementary services:

- recruitment and outsourcing of IT personnel,
- software development,
- the first in Poland online accounting platform ifirma.pl.

The wide experience Power Media has gained working on **several foreign markets**. Our products and services we have been delivering for example to companies from **Germany, the USA, the Netherlands or Israel**.



Power Media was established in 1997. **For over 12 years we have been successfully delivering innovative IT solutions**, especially in the field of web applications. Among our achievements are technologically **advanced e-commerce, data management and media storage systems**. We also provide different **CRM and CMS platforms, mailing systems and more**.

We are author and owner of **ifirma.pl**, the first online accounting platform in Poland. It enables small and medium companies to keep the accounts on the Internet individually and safely.

Relying on our rich experience in the field of IT, **we also developed recruitment and outsourcing services of IT personnel**. As an expert on IT market we specialize in providing **high-qualified IT staff**. Currently **Power Media employs over 160 people** and 80% of them work in the **technical area**.



As a **joint-stock company** listed on Warsaw Stock Exchange, Power Media provides transparent business policy towards all customers and investors. Thanks to their trust we can actively and dynamically develop, constantly improving the quality of our services.

## Recruitment services

Recruitment and outsourcing services of IT personnel go hand in hand with our rich experience in the field of software development. Both services respond to the need of our customers who worked with us on IT projects.

Each year we screen a couple of thousands of IT specialists. Our recruitment processes are permanent and we can provide qualified employees quickly and effectively. We own an extensive database of candidates. We recruit and outsource for such companies as: **Siemens, Nokia Siemens Networks, BZ WBK, Motorola, Diehl Controls and Deltavista.**

We work closely with our clients to provide complex services. We support clients with our knowledge in the field of IT staffing, building IT teams and IT personnel management.



## Cooperation step by step

### Basis of cooperation

#### Success fee

We charge a success fee for our recruitment services. It means that we charge our clients only when we succeed in finding suitable staff. Clients pay after the contract with the accepted candidate is signed.

#### Guarantee

We give our clients **3 months of guarantee**. We are obliged to present new candidates free of charge, if in the first 3 months client terminates the contract of the presented by us.

## Alternative solution - outsourcing of IT personnel



On the Polish market Power Media also offers outsourcing services.

Within this model candidates accepted by the client are **employed directly by Power Media**. All **administrative and legal issues are delegated to Power Media**. We handle employee documentation, payroll and social security issues.

After a certain time, our client can offer **direct employment** to consultants as agreed in the contract. With outsourcing of IT personnel, our clients can confirm if consultant is a suitable choice for long term collaboration. While our clients can enjoy peace of mind.



### Our clients who outsource IT staff benefit from various points of view:

- flexibility,
- quick access to the required skills,
- lower cost of employment, no need for new office space,
- less HR related paperwork,
- possibility to hire consultants directly after a certain time,
- extended probation period.

## Benefits of cooperation with Power Media



✓ **High specialization in the field of IT and quick access to IT, telecommunication and electronics specialists**

We specialize in recruitment and outsourcing of IT personnel. Our strength is our experience in the field of software development. We conduct recruitment processes constantly, therefore we are able to provide specialists quickly in the area of IT, telecommunication and electronics.

✓ **Effective verification of candidates**

The verification of candidates' qualifications is conducted by our IT experts. This guarantees our client the right selection of desired specialists. We also assess the candidates' language skills to ensure they meet our client's requirements.

✓ **End-to-end process execution**

Our services are complex and range from helping our clients define their needs in the field of human resources through candidates search to scheduling interviews, including HR advisory.

✓ **Consulting in the area of management of IT personnel**

Focusing our activities on the IT market we are able to provide you with a comprehensive support in finding the best specialists. Our experience enables us to support our clients building personnel strategy, deciding on incentive schemes and strengthening the brand of the client as an IT employer.

✓ **Quality and safety of cooperation**

We are a joint stock company – a stable and reliable business partner. We go the extra mile in our promise of the highest quality of service by success fee model and 3-month guarantee.

## Contact Power Media S.A.

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District Court for Wrocław-Fabryczna  
KRS: 0000281947  
NIP: PL-898-16-47-572  
Capital stock: 640 000 PLN fully paid-up

## Our references



### **Nokia Siemens Networks (Poland)**

*„Power Media has been providing for our company IT, outsourcing and IT staff recruitment services. It supports us in searching for candidates for technical positions in our company, especially for the positions connected with the development of software, network management, system administration, software and hardware testing. Power Media is also successful in finding specialists in telecommunications and electronics.*

*A distinctive feature of Power Media is its focus on engineering and technical staff as well as a great flexibility in the choice of forms and methods of recruitment. The company proves highly effective in everyday provision of the consultants performing services for us. We appreciate the experience of Power Media employees, their knowledge of the labor market in the scope of IT and telecommunications as well as their commitment that they demonstrate in the recruitment processes they conduct. I recommend the cooperation with Power Media, hoping at the same time that our fruitful cooperation will continue to develop further.”*

Development Centre Head, Wrocław, Poland

### **SIEMENS**

### **Siemens (Poland)**

*„We have been cooperating with Power Media since 2005 in the scope of provision of outsourcing and IT staff recruitment services. Our experience gained while cooperating with Power Media when hiring qualified staff in the area of IT, telecommunications and electronics enables us to state that Power Media is a highly reliable company which is able to fulfill difficult tasks of searching for employees at both middle and high executive level. From our point of view Power Media focused specialization on engineering and technical staff is especially valuable. We also wish to emphasize high quality of the services offered by Power Media, flexibility in everyday cooperation, advice in execution of projects and professionalism of its employees .”*

Financial Director



### **Capgemini Polska (Poland)**

*„We gladly recommend Power Media which effectively conducted for us the process of selection and recruitment for the position of Cobol Programmer. That order was carried out in compliance with the agreed terms and conditions without any reservations. During our cooperation Power Media proved to be a trustworthy partner, reacting promptly to reported needs and providing reliable information on presented candidates. We highly appreciate Power Media good knowledge of the IT market, which facilitated a smooth cooperation on the project. Summing up, I state that the cooperation with Power Media was satisfactory for us and so I recommend the company as a professional and trustworthy personnel advisor.”*

Director, Software Development and Services Center



### **TomTom International BV (The Netherlands)**

*„TomTom International is the leading provider of personal navigation products and services in Europe, North America and Asia. Our products include portable all-in-one navigation devices, which can be used right out of the box, and software solutions for use on PDAs and smart phones, to enable navigation on these devices. We have been working in conjunction with Power Media to cover the roles of C++ Software Developers within our Development team in Amsterdam. During our cooperation Power Media team proved the highest level of competences, communications skills and mixture of flexibility and creativity, which all together allowed them to reach project goals with superb quality and within budget. We have no hesitation in recommending this agency to other companies.”*

Senior Recruiter